

# CAPABILITY STATEMENT

STRATEGIZE + OPTIMIZE + ACTION = RESULTS

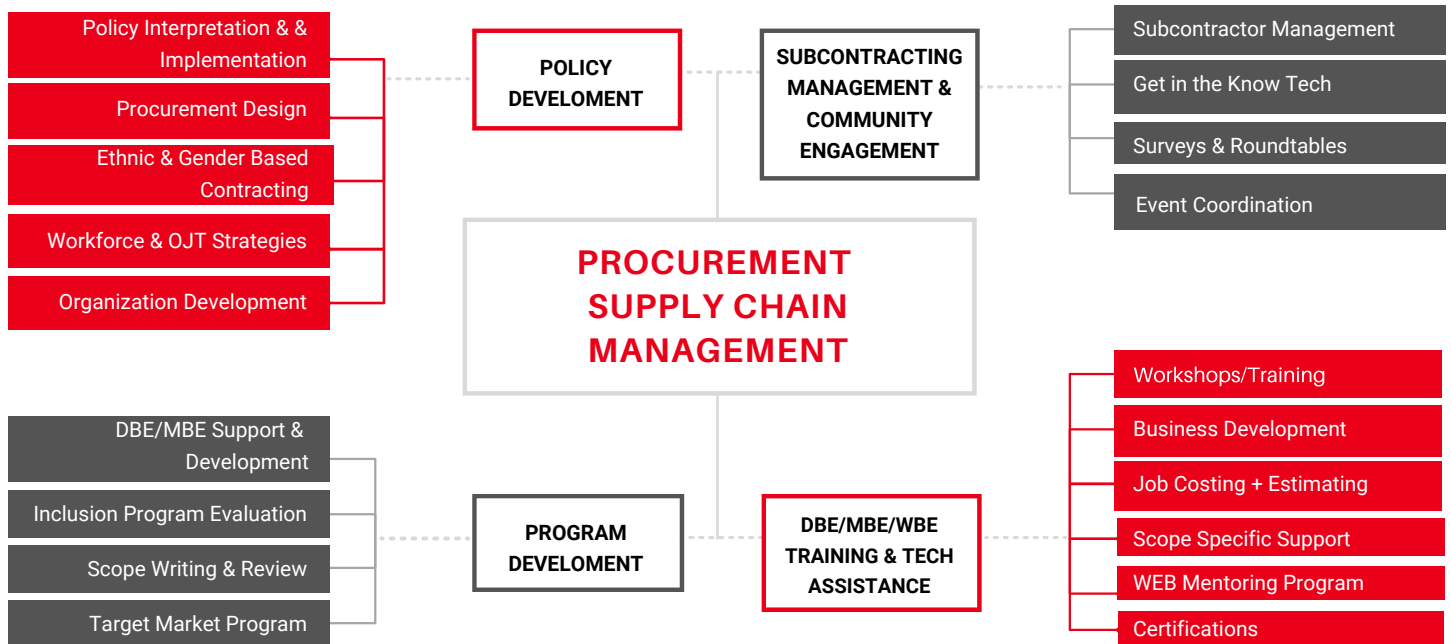


**MaKee Company is a strategic consulting company that provides a unique Procurement Supply Chain management service-catered to government agencies and the private sector, striving to work with minority, women and Veterans owned small businesses.** We have created an unparalleled business solution that connects these entities to qualified subcontractors, based on the value of relationships and leveraging, paired with our patent pending DBECenter.com.

## DIFFERENTIATORS

- MKC's expansive experience and understanding of the procurement process allows us to **assist our clients at all spend levels and phases of contracting for goods, services, technology, and construction**
- We believe in strategic collaboration - assisting our clients in achieving their vision and project objectives of **purposefully contracting with small, minority, women, and veteran disadvantaged businesses**
- We capitalize on our **Wholistic** approach, using our knowledge of the **interdependencies in the procurement eco-system** - we break silos and challenge the process to be better by writing intentionally race, ethnic, and gender conscious policies
- Our proven track record of delivering customized solutions **go beyond project goals**, reaching historically disadvantaged businesses through an education based vetting process
- Our 144 point system provides a **network of verified businesses**- certified as *small, minority, women and disadvantaged businesses - deemed to be "ready, willing, and able"*
- Over the course of three years, we have assisted 210 minority and women owned businesses - **127 received contracts with a combined valued of over \$42.3M** -in the private and public sectors (3rd party performance evaluation)
- **At MKC, we don't hand you the manual and leave; we roll up our sleeves and dig in!**

## CORE COMPETENCIES



## COMPANY INFORMATION

### R. LYNN PINGOL, CEO

- 2021 Minneapolis/St. Paul Business Journal Women in Business Award Recipient
- 2021 Celebrated Women - BMO Harris Bank
- Patent Pending Holder - DBECenter.com

- Email: rlynnp@makeecompany.com
- Main: 651.348.8925
- Web: www.makeecompany.com

### OFFICES

- 525 Park Street Suite 150 (Headquarters) Saint Paul, MN 55103
- MK Construction Consulting Services (Nevada) 828 N. Rainbow Blvd Suite 1266 Las Vegas, MN 89137

### NAICS

- 541611 Administrative & General Management Consulting Services
- 541613 Marketing Consulting Services
- 541910 Marketing Research and Public Opinion Polling
- 611430 Professional and Management Development Training

### CLIENTS

- Regional Transportation Authority, NV
- City of Saint Paul, MN
- City of Brooklyn Center, MN
- Neighborhood Development Center, MN
- ReConnect Rondo, MN
- Hennepin County, MN
- City of Minneapolis, MN
- Minnesota Department of Transportation

### AFFILIATIONS

- Appointed to the City of Saint Paul Business Review Council, MN
- Leadership Council, National Small Business Association, D.C.
- Associated General Contractors Diversity, Equity & Inclusion Council, MN